

BDS valuation/application fee scale

Property valuation/ purchase price	Val/app fee
£0 - £150,000	£270.00
£150,001 - £250,000	£360.00
£250,001 - £500,000	£480.00
£500,001 - £750,000	£680.00
£750,001 - £1,000,000	£820.00
Please make all application fees payable to BDS Mortgage Group. An application received without a fee may result in a delay in processing.	
The above scale includes a £95 administration fee. If the application is withdrawn prior to the valuation being carried out, the application fee will be refunded- less the administration fee.	

How to submit business

BDS packaged product range

Complete and send a BDS generic application form, together with the relevant valuation fee and any supplementary lender forms to: BDS Mortgage Group, Number One, Lichfield South, Birmingham Road, Lichfield, Staffordshire. WS14 0QP

Direct to lender

Lender submission details can be found under each lender on the broker commission tables. Ensure for either electronic or paper submissions that you identify it as a BDS application. You can do this by flagging BDS on the system, using a BDS generic application form (if the lender accepts this) or alternatively fix a BDS sticker to a lender application form.

24h

24 hour payment of broker commission*



Exclusive products available



Semi exclusive products available



Dedicated onsite underwriter

* Terms & conditions apply - see www.bdsmortgages.co.uk for full details

BDS packaged lender panel

Product:	PACKAGING FEE	GROSS FEE RECEIVED			NET FEE PAID OUT			24h	
		Fee	Min	Max	Fee	Min	Max		
BLEMAIN									
Cheshire Mortgage Corp- all products		1.50%			0.90%			•	
BM SOLUTIONS ▲									
Mainstream*		0.40%			0.31%			•	
BTL		0.60%	£200	£5,000	0.46%	£175	£3,330	•	
House 2 House		0.70%	£200	£5,000	0.46%	£175	£4,000	•	
Self-Build		0.80%	£200	£5,000	0.46%	£175	£4,000	•	
*Proc fees not applicable if SVR product chosen for new business or additional borrowing.									
IGROUP									
All Products		0.60%			0.40%			•	
PLATFORM									
Almost Prime	£350	0.60%		£4,400	0.55%		£1,900	•	
BTL	£250	0.55%		£8000	0.50%		£5500	•	

BDS direct lender panel

ABBAY ▲									
Existing introducers to Abbey select "BDS" from drop down menu. New users contact 0845 602 7133 to register. www.abbeyforintermediaries.com									
Standard		0.35%			0.30%			•	
Flexible		0.45%			0.40%			•	
N.B for all 5 year fixed and longer term fixed rate products an additional flat fee of £150 will be paid									
ALLIANCE & LEICESTER PLC ▲									
Visit www.al.intermediary.co.uk and click on "Register here".									
Prime (AR's)		0.37%		£4,000	0.32%		£3,500	•	
BTL (AR's)		0.58%		£6,000	0.53%		£5,500	•	
Prime (DA's)		0.35%		£4,000	0.30%		£3,500	•	
BTL (DA's)		0.55%		£6,000	0.50%		£5,500	•	
BM SOLUTIONS									
Visit www.bm-solutions.co.uk and select 'BDS' as the distributor									
Mainstream (AR & DA)		0.35%			0.31%			•	
House 2 House (AR & DA)		0.55%	£200	£5,000	0.46%	£150	£4,500	•	
Self Build (AR & DA)		0.55%	£200	£5,000	0.46%	£150	£4,500	•	
BTL (AR)		0.55%	£200	£5,000	0.46%	£150	£4,500	•	
BTL (DA)		0.50%	£200	£5,000	0.46%	£150	£4,500	•	
Mainstream Further Advances (over £15k) (AR & DA)		0.35%			0.31%			•	
Further Advances BTL (over £15k) (AR's only)		0.55%	£100	£5,000	0.46%	£75	£4,500	•	
Further Advances BTL (over £15k) (DA)		0.50%	£100	£5,000	0.46%	£75	£4,500	•	
Transfer Products Mainstream (AR & DA)		0.35%			0.31%			•	
Transfer Products BTL (AR)		0.55%	£200	£5,000	0.46%	£150	£4,500	•	
Transfer Products self cert (AR)		0.45%	£200	£5,000	0.36%	£150	£4,500	•	
Transfer Products BTL (DA)		0.50%	£200	£5,000	0.46%	£150	£4,500	•	
Transfer Products self cert (DA)		0.40%	£200	£5,000	0.36%	£150	£4,500	•	

Product:	PACKAGING FEE	GROSS FEE RECEIVED			NET FEE PAID OUT			24h	
		Fee	Min	Max	Fee	Min	Max		

BUILDLOAN

Visit www.buildstore.co.uk/buildloan and download app form. Attach BDS sticker and send to: Buildstore, Unit 1, Kingsthorpe Park, Nettlehill Road, Houstoun Industrial Estate, Livingston, EH54 5DB

Direct		0.30%			0.25%				
BM Solutions products for a limited period only		0.45%		£1,750	0.40%		£1,250		•

CHELSEA

Intermediary Sales Centre, Thirlestaine Hall, Thirlestaine Road, Cheltenham GL53 7AL. Tel 0845 6070708 www.chelseaintermediary.co.uk

Residential core range		0.40%	£225		0.35%	£175			•
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CHELtenham & GLOUCESTER

Chief Office, Barnett Way, Gloucester. GL4 3RL - www.cheltgos.co.uk/intermediaires

Mainstream Products		0.35%	£175		0.30%	£150			
5 & 7 year fixed		0.40%	£175		0.35%	£150			
Buy to Let		0.50%	£175		0.45%	£150			
No fees paid for loans below £25,001									

COVENTRY

www.coventryintermediaries.co.uk Telephone the Central support team 0845 757 3612

Standard residential, FTB, Offset		0.35%	£175	£3,000	0.30%	£125	£2,750		•
Godiva- BTL & Self Cert		0.35%	£175	£3,000	0.30%	£125	£2,750		•

FURNess BUILDING SOCIETY

www.furnessbs.co.uk

All products		0.35%	£100	£1,250	0.30%	£75	£1,000		•
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HALIFAX PLC

www.halifax-intermediaries.co.uk

Mortgage Products (AR's)		0.37%			0.32%				•
Product Transfers & Further Advances up to 75% LTV (AR's)		0.37%		£2,500	0.32%		£2,250		•
Product Transfers & Further Advances 75.01% to 90% LTV (AR's)		0.20%		£2,500	0.15%		£2,250		•
Product Transfers & Further Advances above 90.01% LTV (AR's)		0.15%		£2,500	0.10%		£2,250		•
Mortgage Products (DA's)		0.32%			0.31%				•
Product Transfers & Further Advances up to 75% LTV (DA's)		0.32%		£2,500	0.31%		£2,250		•
Product Transfers & Further Advances 75.01% to 90% LTV (DA's)		0.20%		£2,500	0.15%		£2,250		•
Product Transfers & Further Advances above 90.01% LTV (DA's)		0.15%		£2,500	0.10%		£2,250		•

IPSWICH BUILDING SOCIETY

www.ibs.co.uk

Standard Products		0.30%			0.25%				
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ITL MORTGAGES

www.itlmortgages.com

Standard products		0.35%	£175	£1,000	0.30%	£175	£1,000		•
Ported Products & Additional Lending		0.25%		£700	0.20%		£700		

KENSINGTON (PINK GROUP AR'S ONLY) ★

PO Box 2508, Reading RG1 9AF www.kmc.co.uk

All products		0.50%			0.40%				•
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LEEDS

www.leedsintroducer.co.uk

Standard product range		0.35%	£200		0.30%	£175			•
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LOYDTSB INTERNATIONAL - (PINK GROUP AR'S ONLY)

www.lloydstsb.com.hk

Regulated Residential Products		0.35%			0.30%				
BTL		0.50%			0.45%				

MANCHESTER BUILDING SOCIETY - (PINK GROUP AR'S ONLY)

www.mbsbrokers.co.uk

Standard Products		0.30%	£100	£2000	0.25%	£75	£1600		
Whiteaway Laidlaw Bank – BTL		0.50%	£100	£2000	0.45%	£75	£1600		

NATIONWIDE FOR INTERMEDIARIES

Direct online www.nationwide.co.uk/intermediaries and click on "Register here"

Standard products		£25 + 0.35%			0.30%				•
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NATWEST INTERMEDIARY SOLUTIONS

www.natwest.com

All Residential Products (ARs)		0.35%	£250	£6,000	0.30%	£200	£5,500		•
All Residential Products (DAs)		0.32%	£250	£6,000	0.27%	£200	£5,500		•
BTL Products (ARs & DAs)		0.35%	£250	£6,000	0.30%	£200	£5,500		•

NEW LIFE

Download an application from www.newlifemortgages.co.uk and attach a BDS sticker and send to: Warwick House, 737 Warwick Road, Solihull, West Midlands B91 3DG

Lifetime		1.00%		£2,500	0.85%		£1,500		
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NORTHERN ROCK ▲

www.northernrock.com

Standard rates		0.35%	£175		0.30%	£125			
Buy to Let		0.35%			0.30%				
All Ported products			£200			£150			

PLATFORM ▲

Exchange Tower, 2 Harbour Exchange Square, London E14 9FR Tel: 08456 007100 www.platform.co.uk

Mainstream		0.40%		£4,000	0.35%		£3,500		•
Buy to Let		0.55%		£6,000	0.45%		£5,500		•
Almost Prime		0.60%		£2,400	0.50%		£1,900		•

PRINCIPALITY BUILDING SOCIETY (BDS AR'S ONLY) ★

BDS AR's Only. PO Box 89, Mortgage Service Centre, Prncipality Buildings, Queen Street, Cardiff CF10 1UA www.prncipalitybrokerpoint.co.uk

Standard Products – BDS AR's ONLY		0.40%		£2,500	0.325%		£2,000		•
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SCOTTISH BUILDING SOCIETY

www.scottishbldgsoc.co.uk

All Products		0.50%		£1,500	0.45%		£1,250		
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SCOTTISH WIDOWS BANK

www.scottishwidows.co.uk

Standard Loans - Up To £50,000					£175				•
Standard Loans - £50,001 To £150,000					£375				•
Standard loans - £150,001 plus		0.45%		£2,000	0.35%		£1,450		•
Lifetime Mortgages		1.00%	£300	£2,500	0.85%	£250	£2,250		

Product:	PACKAGING FEE	GROSS FEE RECEIVED			NET FEE PAID OUT			24h	
		Fee	Min	Max	Fee	Min	Max		
SKIPTON BUILDING SOCIETY ▲									
www.skipton-intermediaries.co.uk									
Standard Residential		0.35%		£3,500	0.30%		£3,000	•	
STANDARD LIFE									
www.standardlifebank.com									
Core Range		0.45%			0.375%			•	
STONEHAVEN									
contact.david.comeskey@stonehaven-uk.com									
Direct		1.30%	£500		1.10%	£425			
THE MORTGAGE WORKS									
www.themortgageworks.co.uk									
BTL & Self Cert		0.55%	£100		0.50%	£75		•	
THE WOOLWICH									
www.woolwichintermediaries.co.uk									
Residential (excluding Offset)- AR		0.40%	£200		0.30%	£175		•	
Residential (excluding Offset)-DA		0.35%	£200		0.30%	£175		•	
Residential Offset- AR		0.45%			0.35%			•	
Residential Offset- DA		0.40%			0.35%			•	
BTL- AR		0.40%			0.30%			•	
BTL- DA		0.35%			0.30%			•	
Further Advances- AR		0.40%			0.30%			•	
Further Advances- DA		0.35%			0.30%			•	
Retention products AR & DA		0.20%			0.15%			•	

CONTACT US

The Sales Team

BDS's team of Business Development Managers (BDMs) are committed to helping your business. They are always on hand to help, whatever your query. See below for your local BDM contact details:

1 – Scotland, Northern Ireland and North East England

(Postcodes: AB, BD, CA, DD, DG, DH, DL, DN, EH, FK, G, HD, HG, HU, HX, IV, KA, KW, KY, LA, LN, LS, ML, NE, NG, PA, PH, S, SR, TD, TS, WF, YO)

Customer Services

0844 472 4000

Email: customerservices@pink.uk.net

2 – North West

(Postcodes: BB, BL, BT, CH, CW, FY, L, LL, M, OL, PR, SK, ST, WA, WN)

Trevor Tait

Mobile: 07721 978007

Email: trevor.tait@bdsgroup.co.uk

3 – Central

(Postcodes: B, CV, DE, DY, HR, LD, LE, NN, OX, SY, TF, WR, WS, WV)

Deborah Hall

Mobile: 07771 856684

Email: deborah.hall@bdsgroup.co.uk

4 – South West

(Postcodes: BA, BH, BS, CF, DT, EX, GL, NP, PL, SA, SN, SP, TA, TQ, TR)

Brian Sanford

Mobile: 07976 950191

Email: brian.sanford@bdsgroup.co.uk

5 – London and the East

(Postcodes: AL, CB, CM, CO, CR, DA, E, EC, EN, HA, HP, IG, IP, KT, LU, MK, N, NR, UB, W, WC, WD, NW, PE, SE, SG, SW, SS)

Chris Fyfe

Mobile: 07793 669304

Email: chris.fyfe@bdsgroup.co.uk

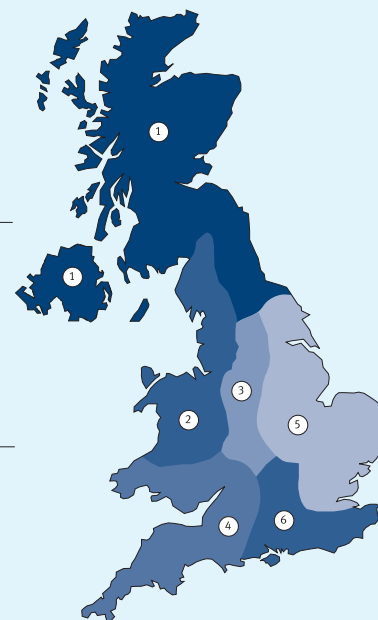
6 – South

(Postcodes: BN, BR, CT, GU, ME, PO, RG, RH, RM, TW, SL, SM, SO, TN)

Andy Keen

Mobile: 07884 362144

Email: andy.keen@bdsgroup.co.uk



Executives

- **David Copland** - Managing Director
- **Kay Leslie** - Network Services Director
- **Lisa Hurley** - Finance Director
- **Neil Hoare** - Sales & Marketing Director